



Directory

Leadership Team			
Founder & President	Deb Newman	612-454-4402	DebN@newmanLTC.com
Finance and Facilities	Scott Newman	612-454-4403	ScottN@newmanLTC.com
Manager, Human Resources & Operations	Andrea Meger	612-454-4405	AndreaM@newmanLTC.com
Marketing Manager	Craig Roers	612-454-4406	CraigR@newmanLTC.com
Director of Sales & Business Development	Lori Gubash	612-454-4413	LoriG@newmanLTC.com
Operations Team			
Escalations: Operations	Andrea Meger	612-454-4405	AndreaM@newmanLTC.com
Case Management: Application Questions <i>If a case manager is not available; contact a NewmanLTC Wholesaler.</i>	Linda Forkey	612-454-4407	LindaF@newmanLTC.com
Case Management: Pending Business Status <i>If a case manager is not available; contact a NewmanLTC Wholesaler.</i>	Linda Forkey	612-454-4407	LindaF@newmanLTC.com
Appointments/Licensing	Andrea Meger	612-454-4405	AndreaM@newmanLTC.com
Commissions	Dean Smith	612-454-4410	DeanS@newmanLTC.com
Sales & Marketing Team			
Escalations: Sales	Lori Gubash	612-454-4413	LoriG@newmanLTC.com
Escalations: Marketing	Craig Roers	612-454-4406	CraigR@newmanLTC.com
Claims Questions/ Existing Policyholder Service	Rayette Law-Newman	612-454-4411	RayetteL@newmanLTC.com
Wholesalers—Contact For:			
Quotes/Comparisons	Anita Svoboda	612-454-4412	AnitaS@newmanLTC.com
Policy Language Questions	Paul Daus	612-454-4408	PaulD@newmanLTC.com
Multi-Life Programs	Joanne May	612-454-4409	JoanneM@newmanLTC.com
Underwriting Pre-Qualifications	Debbie Hull	612-454-4415	DebbieH@newmanLTC.com
Carrier Supplies or Marketing Materials			
Competitive Information			
Marketing Campaigns & Programs	Craig Roers	612-454-4406	CraigR@newmanLTC.com
Website Issues	Dean Smith	612-454-4410	DeanS@newmanLTC.com
Newman Long Term Care Specialists			
Director of Sales	Lori Gubash	612-454-4413	LoriG@newmanLTC.com
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Specialist (Iowa)	Rhonda Vry-Bills	515-957-9333	RhondaV@newmanLTC.com

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